

# THE PHOENIX PROGRAM

# PHOENIX

by *Blackhawk*



## YOUR AIRCRAFT, REBORN.

Blackhawk's most complete upgrade program is designed to make your KING AIR or CONQUEST I the better-than-new aircraft you've always wanted.



**FRESH  
CUSTOM  
PAINT**



**NEW  
PROPS**



**BLACKHAWK  
XP ENGINE+  
UPGRADE**



**CUSTOM  
INTERIOR**



**GLASS  
COCKPIT**



**FRESH  
INSPECTION  
& LOGS**

## A NOSE-TO-TAIL TRANSFORMATION

Long known for its engine upgrade programs, Blackhawk is quickly winning over operators with the phenomenal new Phoenix program.

The transformation starts with a high-pedigree aircraft that has impeccable logs and no history of major damage. Then Blackhawk begins improving and customizing the aircraft with top-of-the-line enhancements focused on making it safer, faster and more valuable, all while making it a better operating platform.

**IMPROVED PERFORMANCE**  
**ENHANCED SAFETY**  
**INCREASED COMFORT**  
**BETTER VISUAL APPEAL**  
**LATEST TECHNOLOGY**



“The magic of the Phoenix is that the aircraft is so much better than the sum of its parts.  
**It's a brand new and exciting aircraft.”**

—John Trefethen, *Trefethen Family Vineyards*

# THE PHOENIX PROGRAM

## WHAT'S INCLUDED

- Blackhawk XP Engine\* Upgrade
- New or freshly overhauled propellers
- Recent phase 1-4/annual type inspection with no calendar items due for at least one year
- Full glass cockpit; choose from the following systems:
  - » Collins Pro Line 21 with ADS-B, WAAS GPS with LPV and updated PFD/MFD screens
  - » Garmin G1000 NXi w/ADS-B and WAAS GPS
  - » Dual Garmin G600 TXi with Garmin 750/650 ADS-B/WAAS GPS with LPV
  - » BendixKing AeroVue (B200 only). Includes full cockpit upgrade with autopilot, radar, NAVS, COMS, GPS, ADS-B transponders, Bluetooth audio
  - » Pro Line Fusion approval pending
- Phoenix signature new custom paint
- Phoenix signature new custom interior
- New window polarizers or window shades for King Airs
- Full cockpit refurbishment, including all electroluminescent panels
- New Pratt & Whitney Canada (P&WC) ESP® Gold for first 400 hours or two years on new engines
- Warranties that include five years or 2500 hours on the engines, two years on avionics, and one year on paint



### Optional

- New Lumatech annunciator panels on King Air C90, 200, B200, and B350 aircraft
- New composite propellers on King Air 90 and B200 aircraft
- LED lighting
- P&WC engine trend monitoring system with FAST box for an extended TBO
- New TrueBlue lithium-ion battery on King Air B350

## FAQ

### Q. Are the engines new or overhauled?

A. New. We don't install used or overhauled engines.

### Q. Why shouldn't I just buy a new or previously Blackhawk upgraded aircraft instead?

A. New will cost more and the Phoenix program can provide as good or better performance! This is especially true for the King Air 350 with XP67A engines. New aircraft tend to be heavier, resulting in a lower useful load, whereas we keep as much weight off the airplane as possible. New aircraft also depreciate in value much faster. Some aircraft buyers will always buy new, but if you can get a slightly used airplane to look, feel and perform better than new at half the price, doesn't that make sense?

### Q. Why can't I just arrange the upgrade myself?

A. You can. However, we negotiate discount prices with all vendors so we are able to give you more for less money than if you do it yourself. Also, the process is extremely time consuming and requires a lot of logistical aircraft movement between shops. Blackhawk's 35+ years of experience modifying and upgrading aircraft helps to cut the turn time. Lastly, unanticipated problems can arise during the installation process. We have seen just about every one of them and know where to go or what to do to rectify the problem. Put our expertise to work for you!

### Q. Will you help me locate a good candidate Phoenix aircraft?

A. Absolutely! We track all models that are candidates for the Phoenix program, so we know what is openly for sale and what is for sale but not actively being marketed. If you agree to buy the full Phoenix package, there is no charge to locate a suitable aircraft.

### Q. How long does the average Phoenix upgrade take?

A. Plan for 120 days if doing the full package, and less if paint is fairly new or if the airplane already has a full glass cockpit.

### Q. What's the cost difference between a Phoenix upgrade and buying a new aircraft?

A. A new Phoenix is usually about 50% less than a new aircraft, depending on the airplane. Plus, the performance gain is impressive.

### Q. If I make the investment to do a nose-to-tail transformation on my existing aircraft, how much of that can I expect to recoup when I sell?

A. It depends on how long you operate the aircraft before you sell. If you sell right away you will typically see at least a full return of your investment. If you sell in three years, it's closer to 75%. Like all things new, aircraft depreciate over time.

### Q. How do I sign up for the Phoenix program?

A. Contact a Blackhawk Sales Representative to get you flying ASAP!

